



MEDICAL • SURGICAL • DIAGNOSTIC  
Supplies & Equipment

311 Stag Industrial Blvd  
Lake St. Louis, MO 63367

636.928.2800

info@synergymedco.com  
www.synergymedco.com

**CAPABILITY STATEMENT**

SYNERGY medical inc. deploys a comprehensive portfolio of medical-surgical equipment and supplies. We work closely with all of our vendors to develop and deliver solutions that help reduce costs and improve quality so our customers can focus on managing the health care of their patients. SYNERGY medical fosters its relationships with market leading manufacturers to secure medical equipment and supplies of the highest quality, value, and support.

SYNERGY medical serves a broad cross-section of health systems, IDNs, hospitals, ambulatory surgery centers (ASCs), doctors' offices, and government healthcare organizations throughout the United States.

**CORE COMPETENCIES**

- Medical Grade Displays
- Surgical, Radiology & Patient Monitoring
- Operating Room Integration
- Cameras & Video Routing
- Medical video recorders
- Printers & print media
- Digitizers
- Operating Theater Lights - Surgical LED
- Endoscopy Equipment: GI & Surgical
- Medical Supplies
- Personal Protective Equipment - PPE

**DIFFERENTIATORS**

- New technology 12-18 months before OEM's
- Lowest total cost of ownership
- Freedom of choice (Multiple MFG portfolio)
- Trained hands-on experience
- Project consult & design assistance
- Centrally located
- Minimal Down Time
- 2-10 day lead times vice 15-45 days
- Loaner Equipment when available
- HOT SWAP Solutions
- Product exchanges / buy back programs

**PAST PERFORMANCE GOVERNMENT**

- Chalmers P Wylie VAMC
- Michael E DeBakey VAMC
- US Air Force
- Oklahoma VAHCS
- National Institutes of Health
- Audie L Murphy VAMC
- White River Indian Hospital

**Subcontracted:**

AE COM - 2018 MSPV-NG

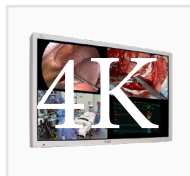
**PAST PERFORMANCE COMMERCIAL**

- Private Sector 1550 Customers, in 48 states
- SSM Health
- Advocate Health Care
- BJC Healthcare
- HCA Healthcare
- Mercy Health System
- Trinity Healthcare
- Tenet Healthcare
- Christus Healthcare

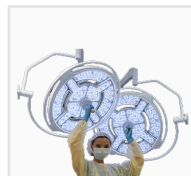
**TOP PRODUCT CATEGORIES**



OR Integration



Surgical Displays



Surgical Lights



Wireless



Equipment Carriers



Cables & Extenders



Medical Printers



Video Recorders

**TOP MANUFACTURERS**



**VITALS**

- Founded 7/2005
- Combined 35 years of medical experience
- Missouri Corporation #: 00672526
- Employer Identification #: 87-0748658
- Missouri Tax ID #: 19215231
- D-U-N-S #: 60-292-8405
- CAGE Code: 44GX8

SYNERGY medical 2014 Contract Winner  
3 Year Term  
**SERVING 2nd Term**  
SSM Health System - St. Louis, MO  
Product Category - Surgical Monitors



MAS Contract Holder  
Contract# 47QTCA19DooAP

**PRIMARY NAICS CODES**

- 423450 Medical Dental Hosp Equip & supplies
- 33411 Comp & Peripheral Equip Manf
- 334510 Electro Medical
- 339112 Surgical/Medical Inst Manf
- 339113 Surgical Appliance
- 339114 Dental Equip and supplies

**POINT OF CONTACTS**

Melanie Nichols  
Vice President – Government Solutions  
melanie@synergymedco.com  
636.928.2800

Jeremy Buchheit  
President  
Former USMC - Sergeant - 13th MEU (SOC)  
jrbuchheit@synergymedco.com  
636.928.2800



Diagnostic Displays